

# Member Company Application



## Q1. Company Name

Submit completed application via email to [apply@scra.org](mailto:apply@scra.org)

Questions may also be submitted via email to [apply@scra.org](mailto:apply@scra.org)

## Q2. Current Location

Street Address:

City:

State:

Zip Code:

Zip +4:

## Q3. Primary Contact

First Name:

Last Name:

Phone number:

Email Address:

## Q4. Federal Tax ID Number

## Q5. What is your legal structure?

C Corporation

S Corporation

LLC

Other:

## Q6. Website url

## Q7. Small Business Designation: As defined by the US SBA, these designations will not influence your application. It is for informational purposes only.

Minority Business Enterprise

Women – Owned Business

Veteran – Owned Business

Service – Disabled Veteran – Owned Business

SBA 8(a) American Indian, Native Alaskan and Native Hawaiian

SBA 8(a) Small/Disadvantaged Business Programs

SBA Historically Underutilized Business Zone

**Q8. In which category does your company's technology belong?**

Life Sciences

Advanced Materials

Information Technology/ AI / Software

Advanced Manufacturing

Other

**Q9. List your team members and their roles. Specify any experience in running or working with startups. Identify any skill gaps in the team and plans to address them.**

**Q10. List any external experts or Board of Advisors. Specify their area(s) of expertise.**

**Q11. What problem are you solving and what is your technology solution?**

**Q12. What is the status of the IP?**

Patent Granted #

Application Filed

Trade Secret/Proprietary Know-how

Copyright or Registered Trademark

Other IP Protection:

**Q13. What are the company's rights to the IP?**

Owner

Licensee

Exclusive license

Nonexclusive license

Exclusive option

Nonexclusive option

Other IP Rights

Specify owner(s) if

not the company

**Q14. Describe the current stage of development for your technology, including the technology readiness level.**

**Q15. Define your target market and estimate the size of the market (e.g., TAM, SAM, SOM).**

**Q16. List your competitors. Include products/solutions that are commercialized or under development. Define your competitive advantage. If you have an articulated value proposition, include it here.**

**Q17. Explain your path to market. Include barriers to entry, certifications, and regulatory approvals.**

**Q18. Outline your revenue model (e.g., direct sales, recurring revenue).**

**Q19. In the next 12 months, what milestones are you hoping to achieve?**

**Q20. Have you considered your exit strategy? If so, please explain.**

**Q21. What funding have you received to date? Include money invested by principals and/or founders, as well as initial capital from other sources (friends, family, banks, grants, etc.).**

**Q22. What support are you seeking as an SCRA Member Company?**

- Funding (grants and/or investments)
- Business Mentoring/Assistance
- Networking
- Intellectual Property/Licensing Support
- Space or Facilities
- New Business opportunities/customers

Other: